

Luxshare (002475 CH)

Stronger outlook in Apple upgrade cycle and Leoni/ODM synergies; Lift TP to RMB75.55

We raise TP to RMB75.55 (25% upside) to reflect our more positive view on iPhone 17/ foldable cycle, stronger synergy from Leoni/ODM integration, and AI server component pipeline (connectivity/thermal/power). We raise FY25-27E EPS by 0-19% to reflect FY25 guidance, enhanced synergy and better margin. We expect Luxshare to deliver 27% earnings CAGR over 2025-27E, driven by 9%/54%/47% FY25-27E revenue CAGR from consumer electronics/automotive/communication segments. Trading at 25x/20x FY25/26E P/E after recent pullback, valuation is attractive in our view. Upcoming catalysts include iPhone 17 shipment, auto client wins, and AI server component ramp-up.

- **Beneficiary of Apple multi-product upgrade cycle.** With a full coverage of Apple's products (iPhone/Watch/AirPods/Mac/VisionPro), we believe Luxshare is well-positioned to benefit from strong execution and market share gains from Apple's new product cycle in iPhone 17/foldable/20th anniversary edition and smart home/AI glasses during 2026-27E
- **Synergies from consolidation of Leoni and Wingtech's ODM.** Mgmt. highlighted that the integration process has exceeded expectations: 1) original targets for Leoni (e.g. NP breakeven in 2025, GPM to reach corp. avg.) will be achieved at least one year earlier, and 2) vertical integration with Wingtech ODM will enhance competitiveness and boost exposure to non-Apple biz, particularly in PC segment targeting doubled sales over next three years.
- **Strong AI server product pipeline.** We believe Luxshare is making progress with design wins and share gains with core AI server products (high-speed connectivity/power/thermal). In particular, mgmt. remains confident that CPC will become mainstream connectivity solution in near term, and AC/DC products have achieved breakthrough with core customers.
- **Upbeat FY25E guidance on iPhone 17 and better GPM.** Luxshare guided FY25E NP growth of 24-29% YoY, mainly driven by new iPhone models and better profitability from Leoni and Wingtech assets. 3Q25 GPM at 12.8% (+1.1ppt YoY/0.8ppt QoQ) was a positive surprise, thanks to higher-margin auto/communications segments and strong execution of new acquisitions.
- **Multiple growth engines to drive re-rating; Raise TP to RMB75.55** We believe revenue mix shift to higher-growth, high-margin AI/auto segments along with stronger Apple upgrade cycle will boost re-rating. We raise our TP to RMB75.55, based on 10-year hist. avg. 25x FY26E P/E (vs prior 21x) for Apple cycle strength and strong execution of Leoni/ODM integrations.

Earnings Summary

(YE 31 Dec)	FY23A	FY24A	FY25E	FY26E	FY27E
Revenue (RMB mn)	231,905	268,795	317,450	378,416	444,880
YoY growth (%)	8.4	15.9	18.1	19.2	17.6
Net profit (RMB mn)	10,952.7	13,365.7	17,074.9	21,492.9	27,554.9
EPS (Reported) (RMB)	1.54	1.86	2.40	3.02	3.87
YoY growth (%)	19.4	20.8	29.1	25.9	28.2
Consensus EPS (RMB)	na	na	2.35	2.93	3.57
P/E (x)	39.3	32.5	25.2	20.0	15.6
P/B (x)	6.1	5.1	4.2	3.5	2.9
Yield (%)	0.0	0.0	0.0	0.0	0.0
ROE (%)	17.0	17.2	18.3	19.1	20.1

Source: Company data, Bloomberg, CMBIGM estimates

BUY (Maintain)

Target Price	RMB75.55
(Previous TP)	RMB59.50)
Up/Downside	24.8%
Current Price	RMB60.54

China Technology

Alex NG

(852) 3900 0881

alexng@cmbi.com.hk

Hanqing LI

lihanqing@cmbi.com.hk

Stock Data

Mkt Cap (RMB mn)	429,834.0
Avg 3 mths t/o (RMB mn)	10,924.6
52w High/Low (RMB)	70.20/28.68
Total Issued Shares (mn)	7100.0

Source: FactSet

Shareholding Structure

Luxshare Ltd	38.3%
HKEX	7.4%

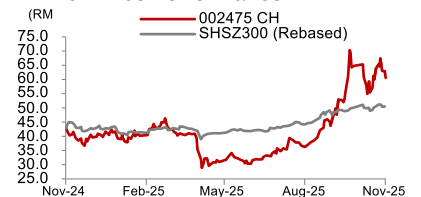
Source: Bloomberg

Share Performance

	Absolute	Relative
1-mth	-6.4%	-6.7%
3-mth	67.1%	46.1%
6-mth	96.2%	59.0%

Source: FactSet

12-mth Price Performance



Source: FactSet

Earnings revision

Figure 1: CMBIGM estimates revision

RMB mn	New			Old			Diff (%)		
	FY25E	FY26E	FY27E	FY25E	FY26E	FY27E	FY25E	FY26E	FY27E
Revenue	317,450	378,416	444,880	309,560	349,322	389,864	3%	8%	14%
Gross profit	36,366	44,462	54,746	35,412	40,848	46,648	3%	9%	17%
Operating profit	20,353	25,262	31,998	20,357	23,773	27,201	0%	6%	18%
Net profit	17,075	21,493	27,555	17,078	20,152	23,237	0%	7%	19%
EPS (RMB)	2.40	3.02	3.87	2.40	2.83	3.27	0%	7%	19%
Gross margin	11.5%	11.7%	12.3%	11.4%	11.7%	12.0%	0 ppt	0.1 ppt	0.3 ppt
Operating margin	6.4%	6.7%	7.2%	6.6%	6.8%	7.0%	-0.2 ppt	-0.1 ppt	0.2 ppt
Net margin	5.4%	5.7%	6.2%	5.5%	5.8%	6.0%	-0.1 ppt	-0.1 ppt	0.2 ppt

Source: CMBIGM estimates

Figure 2: CMBIGM estimates vs consensus

RMB mn	CMBIGM			Consensus			Diff (%)		
	FY25E	FY26E	FY27E	FY25E	FY26E	FY27E	FY25E	FY26E	FY27E
Revenue	317,450	378,416	444,880	331,281	398,719	455,583	-4%	-5%	-2%
Gross profit	36,366	44,462	54,746	38,179	46,582	54,911	-5%	-5%	0%
Operating profit	20,353	25,262	31,998	18,186	23,023	28,361	12%	10%	13%
Net profit	17,075	21,493	27,555	16,923	21,291	25,913	1%	1%	6%
EPS (RMB)	2.40	3.02	3.87	2.35	2.93	3.57	2%	3%	9%
Gross margin	11.5%	11.7%	12.3%	11.5%	11.7%	12.1%	-0.1 ppt	0.1 ppt	0.3 ppt
Operating margin	6.4%	6.7%	7.2%	5.5%	5.8%	6.2%	0.9 ppt	0.9 ppt	1 ppt
Net margin	5.4%	5.7%	6.2%	5.1%	5.3%	5.7%	0.3 ppt	0.3 ppt	0.5 ppt

Source: Bloomberg, CMBIGM estimates

Figure 3: Revenue breakdown

RMB mn	FY23	FY24	1H25	2H25E	FY25E	FY26E	FY27E
Computer Connectors	7,492	9,002	4,889	5,013	9,903	10,893	11,982
...YoY	-34%	20%	12%	8%	10%	10%	10%
Automotive Interconnect	9,252	13,758	8,658	24,360	33,018	56,131	78,584
...YoY	50%	49%	82%	171%	140%	70%	40%
Comm. Interconnection	14,538	18,360	11,098	16,075	27,173	40,759	59,101
...YoY	13%	26%	49%	48%	48%	50%	45%
Consumer Electronics	197,183	224,094	97,799	145,439	243,238	266,309	290,673
...YoY	10%	14%	14%	5%	9%	9%	9%
Casing + Top module	79,079	91,032	-	-	91,069	94,848	96,762
Type-C (Non-Apple)	2,795	2,236	-	-	1,789	1,431	1,145
Dongle	-	-	-	-	-	-	-
Lightning, wireless, LCP	12,378	12,309	-	-	13,243	13,181	13,122
Acoustics/haptics	6,649	6,587	-	-	6,674	6,875	7,018
Apple Watch	32,399	32,722	-	-	35,280	37,926	39,690
AirPods	34,650	30,800	-	-	30,800	31,570	32,340
Others	29,233	48,408	-	-	64,382	80,478	100,597
Other Connectors	3,439	3,581	2,059	2,059	4,118	4,324	4,540
...YoY	-16%	4%	42%	-3%	15%	5%	5%
Total	231,905	268,795	124,503	192,946	317,450	378,416	444,880
...YoY	8%	16%	20%	17%	18%	19%	18%

Source: Company data, CMBIGM estimates

Figure 4: P&L forecasts

RMB mn	FY21	FY22	FY23	FY24	FY25E	FY26E	FY27E
Revenue	153,946	214,028	231,905	268,795	317,450	378,416	444,880
...YoY	66%	39%	8%	16%	18%	19%	18%
Cost of sales	135,048	187,929	205,041	240,809	281,084	333,954	390,134
Gross profit	18,898	26,100	26,864	27,985	36,366	44,462	54,746
GPM (%)	12.3%	12.2%	11.6%	10.4%	11.5%	11.7%	12.3%
...YoY	13%	38%	3%	4%	30%	22%	23%
SG&A	4,532	5,907	6,432	7,412	9,365	10,596	12,457
...% of rev	2.9%	2.8%	2.8%	2.8%	3.0%	2.8%	2.8%
R&D	6,642	8,447	8,189	8,556	10,793	12,866	14,681
...% of rev	4.3%	3.9%	3.5%	3.2%	3.4%	3.4%	3.3%
Operating profit	8,167	11,154	12,860	16,142	20,353	25,262	31,998
OPM (%)	5.3%	5.2%	5.5%	6.0%	6.4%	6.7%	7.2%
...YoY	0%	37%	15%	26%	26%	24%	27%
Net profit	7,071	9,163	10,953	13,366	17,075	21,493	27,555
NPM (%)	4.6%	4.3%	4.7%	5.0%	5.4%	5.7%	6.2%
...YoY	-2%	30%	20%	22%	28%	26%	28%

Source: Company data, CMBIGM estimates

Valuation

Reiterate BUY with new TP of RMB 75.55 (25% upside)

We derive our new 12M TP of RMB 75.55 based on higher 25x FY26E P/E (vs prior 21x FY26E P/E), in-line with the past 10-yr hist. fwd. P/E. We believe this is justified as Luxshare continues to deliver strong earnings growth, market share gains and product expansion to capture datacentre, Apple and NEV opportunities in the next 3-5 years.

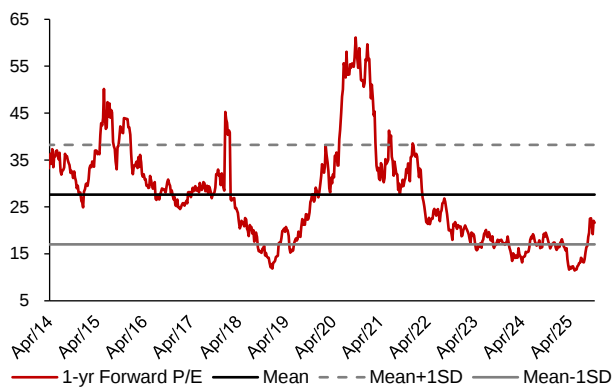
Upcoming catalysts include iPhone 17 shipment, auto client wins, and AI server component ramp-up.

Figure 5: Peers' valuation

Company	Ticker	Rating	Market Cap (US\$m)	Price (LC)	TP (LC)	Up/Down -side	P/E (x) FY25E	P/E (x) FY26E	P/B (x) FY25E	P/B (x) FY26E	ROE (%) FY25E	ROE (%) FY26E
A-listed components												
Luxshare	002475 CH	BUY	61,873	60.54	75.55	25%	25.2	20.0	4.2	3.5	16.7	17.4
O-film	002456 CH	NR	5,862	12.44	NA	NA	540.9	108.2	8.5	7.4	1.6	8.1
Sunway	300136 CH	NR	4,782	35.21	NA	NA	45.4	39.2	4.2	3.8	9.5	10.0
BOE	000725 CH	NR	20,869	4.00	NA	NA	18.5	13.5	1.1	1.0	5.7	7.3
Hans Laser	002008 CH	NR	5,933	41.06	NA	NA	36.5	24.6	2.5	2.3	6.8	9.4
Lens Tech	300433 CH	NR	20,960	28.59	NA	NA	30.3	22.6	2.8	2.6	9.3	11.6
Everwin	300115 CH	NR	6,608	34.63	NA	NA	61.9	47.4	5.5	4.0	8.7	10.5
Average							98.5	37.9	4.0	3.4	8.6	10.5
H-listed components												
FIT Hon Teng	6088 HK	BUY	4,989	5.31	4.96	-7%	25.4	17.2	1.8	1.6	7.1	9.5
AAC Tech	2018 HK	BUY	5,876	38.90	60.55	56%	16.1	12.7	1.6	1.5	10.0	11.5
BYDE	285 HK	BUY	10,202	35.20	43.54	24%	16.5	12.9	2.0	1.8	12.2	14.0
Q tech	1478 HK	BUY	1,913	12.50	14.50	16%	17.8	14.8	2.3	2.1	13.1	13.9
TK Group	2283 HK	BUY	267	2.49	3.04	22%	7.5	6.6	1.2	1.1	15.3	16.7
YOFC	6869 HK	NR	6,287	34.88	NA	NA	28.1	18.7	2.0	1.8	7.2	10.0
Cowell	1415 HK	NR	3,341	29.92	NA	NA	17.3	13.5	4.8	3.6	30.0	28.7
Average							28.1	20.6	2.4	2.1	12.3	15.3

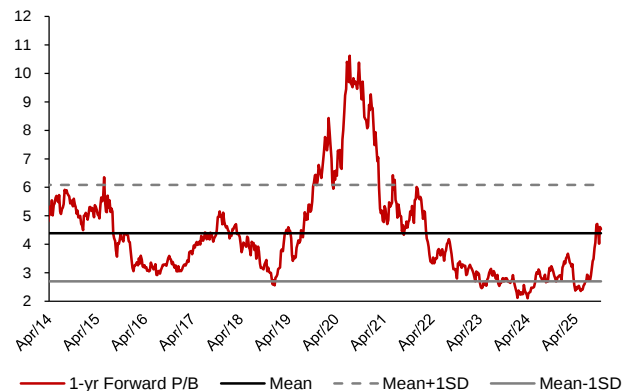
Source: Bloomberg, CMBIGM estimates. *as of the closing price on 4 Nov.

Figure 6: 12M forward P/E band



Source: Bloomberg, CMBIGM

Figure 7: 12M forward P/B band



Source: Bloomberg, CMBIGM

Financial Summary

INCOME STATEMENT	2022A	2023A	2024A	2025E	2026E	2027E
YE 31 Dec (RMB mn)						
Revenue	214,028	231,905	268,795	317,450	378,416	444,880
Cost of goods sold	(187,929)	(205,041)	(240,809)	(281,084)	(333,954)	(390,134)
Gross profit	26,100	26,864	27,985	36,366	44,462	54,746
Selling expense	(831)	(889)	(1,060)	(1,270)	(1,514)	(1,780)
Admin expense	0	0	0	0	0	0
SG&A expense	(5,076)	(5,543)	(6,352)	(8,095)	(9,082)	(10,677)
R&D expense	(8,447)	(8,189)	(8,556)	(10,793)	(12,866)	(14,681)
Others	(3,100)	(3,632)	(2,635)	(2,890)	(3,017)	(3,156)
Other income	602	825	993	1,270	1,514	1,780
Gain/loss on financial assets at FVTPL	14	210	(63)	(63)	(63)	(63)
Investment gain/loss	998	1,771	4,547	4,547	4,547	4,547
Other gains/(losses)	895	1,442	1,282	1,282	1,282	1,282
EBIT	11,154	12,860	16,142	20,353	25,262	31,998
Net Interest income/(expense)	(883)	(483)	503	553	609	670
Other income/expense	4	25	(33)	(33)	(33)	(33)
Pre-tax profit	11,158	12,885	16,109	20,320	25,229	31,965
Income tax	(667)	(642)	(1,530)	(2,032)	(2,523)	(3,196)
After tax profit	10,491	12,243	14,579	18,288	22,706	28,768
Minority interest	1,328	1,291	1,213	1,213	1,213	1,213
Net profit	9,163	10,953	13,366	17,075	21,493	27,555
Gross dividends	927	0	0	0	0	0
BALANCE SHEET	2022A	2023A	2024A	2025E	2026E	2027E
YE 31 Dec (RMB mn)						
Current assets	88,292	94,228	138,545	157,113	198,792	222,833
Cash & equivalents	19,367	33,620	48,360	60,214	91,462	108,518
Account receivables	26,993	23,766	32,911	34,724	45,766	48,738
Inventories	37,363	29,758	31,703	40,037	45,196	54,376
Prepayment	587	487	389	389	389	389
Financial assets at FVTPL	1,353	1,721	1,403	1,403	1,403	1,403
Other current assets	2,628	4,878	23,780	23,780	23,780	23,780
Non-current assets	60,092	67,764	85,282	82,541	80,282	78,423
PP&E	46,721	46,787	53,610	50,869	48,611	46,751
Deferred income tax	1,209	873	818	818	818	818
Investment in JVs & assos	2,440	4,482	7,601	7,601	7,601	7,601
Intangibles	2,696	2,663	2,791	2,791	2,791	2,791
Goodwill	1,730	1,729	1,886	1,886	1,886	1,886
Financial assets at FVTPL	0	0	0	0	0	0
Other non-current assets	5,297	11,230	18,576	18,576	18,576	18,576
Total assets	148,384	161,992	223,828	239,654	279,075	301,255
Current liabilities	74,631	74,835	113,875	115,859	140,545	144,074
Short-term borrowings	14,912	20,514	35,313	36,313	37,313	38,313
Account payables	50,302	46,401	65,966	66,951	90,637	93,166
Tax payable	0	0	0	0	0	0
Other current liabilities	7,050	5,590	9,584	9,584	9,584	9,584
Accrued expenses	2,368	2,330	3,011	3,011	3,011	3,011
Non-current liabilities	14,969	16,872	25,266	25,266	25,266	25,266
Long-term borrowings	9,205	12,039	19,620	19,620	19,620	19,620
Other non-current liabilities	5,764	4,833	5,646	5,646	5,646	5,646
Total liabilities	89,600	91,707	139,140	141,125	165,811	169,340
Share capital	7,100	7,148	7,236	7,236	7,236	7,236
Retained earnings	32,291	42,031	53,103	70,178	91,671	119,226
Other reserves	5,952	7,132	8,987	8,987	8,987	8,987
Total shareholders equity	58,784	70,285	84,687	101,762	123,255	150,810
Minority interest	45,343	13,975	15,360	15,360	15,360	15,360
Total equity and liabilities	148,384	161,992	223,828	242,887	289,066	320,150

CASH FLOW	2022A	2023A	2024A	2025E	2026E	2027E
YE 31 Dec (RMB mn)						
Operating						
Profit before taxation	11,158	12,885	16,109	20,320	25,229	31,965
Depreciation & amortization	7,800	10,320	10,908	9,742	9,258	8,860
Tax paid	(667)	(642)	(1,530)	(2,032)	(2,523)	(3,196)
Change in working capital	(6,612)	4,281	3,156	(9,163)	7,485	(9,623)
Others	381	119	(3,057)	(3,799)	(4,196)	(4,600)
Net cash from operations	12,728	27,605	27,117	17,300	36,640	22,386
Investing						
Capital expenditure	(13,584)	(11,387)	(12,111)	(7,000)	(7,000)	(7,000)
Acquisition of subsidiaries/ investments	(9,352)	(25,906)	(84,709)	0	0	0
Net proceeds from disposal of short-term investments	8,786	16,948	60,982	0	0	0
Others	824	786	182	0	0	0
Net cash from investing	(13,326)	(19,560)	(35,656)	(7,000)	(7,000)	(7,000)
Financing						
Dividend paid	1,797	2,531	3,717	0	0	0
Net borrowings	8,967	8,533	22,925	1,000	1,000	1,000
Proceeds from share issues	1,597	547	2,407	0	0	0
Others	(4,204)	(7,540)	(3,159)	553	609	670
Net cash from financing	8,156	4,070	25,890	1,553	1,609	1,670
Net change in cash						
Cash at the beginning of the year	8,922	17,312	29,684	48,360	60,214	91,462
Exchange difference	833	256	232	0	0	0
Cash at the end of the year	17,312	29,684	47,267	60,214	91,462	108,518
GROWTH	2022A	2023A	2024A	2025E	2026E	2027E
YE 31 Dec						
Revenue	39.0%	8.4%	15.9%	18.1%	19.2%	17.6%
Gross profit	38.1%	2.9%	4.2%	29.9%	22.3%	23.1%
EBIT	36.6%	15.3%	25.5%	26.1%	24.1%	26.7%
Net profit	29.6%	19.5%	22.0%	27.8%	25.9%	28.2%
PROFITABILITY	2022A	2023A	2024A	2025E	2026E	2027E
YE 31 Dec						
Gross profit margin	12.2%	11.6%	10.4%	11.5%	11.7%	12.3%
Return on equity (ROE)	17.5%	17.0%	17.2%	18.3%	19.1%	20.1%
GEARING/LIQUIDITY/ACTIVITIES	2022A	2023A	2024A	2025E	2026E	2027E
YE 31 Dec						
Current ratio (x)	1.2	1.3	1.2	1.4	1.4	1.5
Receivable turnover days	7.3	9.1	9.5	9.5	9.5	9.5
Inventory turnover days	6.5	6.1	7.8	7.8	7.8	7.8
Payable turnover days	3.9	4.2	4.3	4.3	4.3	4.3
VALUATION	2022A	2023A	2024A	2025E	2026E	2027E
YE 31 Dec						
P/E	46.9	39.3	32.5	25.2	20.0	15.6
P/B	7.3	6.1	5.1	4.2	3.5	2.9
Div yield (%)	0.0	0.0	0.0	0.0	0.0	0.0

Source: Company data, CMBIGM estimates. Note: The calculation of net cash includes financial assets.

Disclosures & Disclaimers

Analyst Certification

The research analyst who is primary responsible for the content of this research report, in whole or in part, certifies that with respect to the securities or issuer that the analyst covered in this report: (1) all of the views expressed accurately reflect his or her personal views about the subject securities or issuer; and (2) no part of his or her compensation was, is, or will be, directly or indirectly, related to the specific views expressed by that analyst in this report.

Besides, the analyst confirms that neither the analyst nor his/her associates (as defined in the code of conduct issued by The Hong Kong Securities and Futures Commission) (1) have dealt in or traded in the stock(s) covered in this research report within 30 calendar days prior to the date of issue of this report; (2) will deal in or trade in the stock(s) covered in this research report 3 business days after the date of issue of this report; (3) serve as an officer of any of the Hong Kong listed companies covered in this report; and (4) have any financial interests in the Hong Kong listed companies covered in this report.

CMBIGM Ratings

BUY	: Stock with potential return of over 15% over next 12 months
HOLD	: Stock with potential return of +15% to -10% over next 12 months
SELL	: Stock with potential loss of over 10% over next 12 months
NOT RATED	: Stock is not rated by CMBIGM

OUTPERFORM	: Industry expected to outperform the relevant broad market benchmark over next 12 months
MARKET-PERFORM	: Industry expected to perform in-line with the relevant broad market benchmark over next 12 months
UNDERPERFORM	: Industry expected to underperform the relevant broad market benchmark over next 12 months

CMB International Global Markets Limited

Address: 45/F, Champion Tower, 3 Garden Road, Hong Kong, Tel: (852) 3900 0888 Fax: (852) 3900 0800

CMB International Global Markets Limited ("CMBIGM") is a wholly owned subsidiary of CMB International Capital Corporation Limited (a wholly owned subsidiary of China Merchants Bank)

Important Disclosures

There are risks involved in transacting in any securities. The information contained in this report may not be suitable for the purposes of all investors. CMBIGM does not provide individually tailored investment advice. This report has been prepared without regard to the individual investment objectives, financial position or special requirements. Past performance has no indication of future performance, and actual events may differ materially from that which is contained in the report. The value of, and returns from, any investments are uncertain and are not guaranteed and may fluctuate as a result of their dependence on the performance of underlying assets or other variable market factors. CMBIGM recommends that investors should independently evaluate particular investments and strategies, and encourages investors to consult with a professional financial advisor in order to make their own investment decisions.

This report or any information contained herein, have been prepared by the CMBIGM, solely for the purpose of supplying information to the clients of CMBIGM or its affiliate(s) to whom it is distributed. This report is not and should not be construed as an offer or solicitation to buy or sell any security or any interest in securities or enter into any transaction. Neither CMBIGM nor any of its affiliates, shareholders, agents, consultants, directors, officers or employees shall be liable for any loss, damage or expense whatsoever, whether direct or consequential, incurred in relying on the information contained in this report. Anyone making use of the information contained in this report does so entirely at their own risk.

The information and contents contained in this report are based on the analyses and interpretations of information believed to be publicly available and reliable. CMBIGM has exerted every effort in its capacity to ensure, but not to guarantee, their accuracy, completeness, timeliness or correctness. CMBIGM provides the information, advices and forecasts on an "AS IS" basis. The information and contents are subject to change without notice. CMBIGM may issue other publications having information and/ or conclusions different from this report. These publications reflect different assumption, point-of-view and analytical methods when compiling. CMBIGM may make investment decisions or take proprietary positions that are inconsistent with the recommendations or views in this report.

CMBIGM may have a position, make markets or act as principal or engage in transactions in securities of companies referred to in this report for itself and/or on behalf of its clients from time to time. Investors should assume that CMBIGM does or seeks to have investment banking or other business relationships with the companies in this report. As a result, recipients should be aware that CMBIGM may have a conflict of interest that could affect the objectivity of this report and CMBIGM will not assume any responsibility in respect thereof. This report is for the use of intended recipients only and this publication, may not be reproduced, reprinted, sold, redistributed or published in whole or in part for any purpose without prior written consent of CMBIGM.

Additional information on recommended securities is available upon request.

For recipients of this document in the United Kingdom

This report has been provided only to persons (I) falling within Article 19(5) of the Financial Services and Markets Act 2000 (Financial Promotion) Order 2005 (as amended from time to time) ("The Order") or (II) are persons falling within Article 49(2) (a) to (d) ("High Net Worth Companies, Unincorporated Associations, etc.") of the Order, and may not be provided to any other person without the prior written consent of CMBIGM.

For recipients of this document in the United States

CMBIGM is not a registered broker-dealer in the United States. As a result, CMBIGM is not subject to U.S. rules regarding the preparation of research reports and the independence of research analysts. The research analyst who is primary responsible for the content of this research report is not registered or qualified as a research analyst with the Financial Industry Regulatory Authority ("FINRA"). The analyst is not subject to applicable restrictions under FINRA Rules intended to ensure that the analyst is not affected by potential conflicts of interest that could bear upon the reliability of the research report. This report is intended for distribution in the United States solely to "major US institutional investors", as defined in Rule 15a-6 under the US Securities Exchange Act of 1934, as amended, and may not be furnished to any other person in the United States. Each major US institutional investor that receives a copy of this report by its acceptance hereof represents and agrees that it shall not distribute or provide this report to any other person. Any U.S. recipient of this report wishing to effect any transaction to buy or sell securities based on the information provided in this report should do so only through a U.S.-registered broker-dealer.

For recipients of this document in Singapore

This report is distributed in Singapore by CMBI (Singapore) Pte. Limited (CMBISG) (Company Regn. No. 201731928D), an Exempt Financial Adviser as defined in the Financial Advisers Act (Cap. 110) of Singapore and regulated by the Monetary Authority of Singapore. CMBISG may distribute reports produced by its respective foreign entities, affiliates or other foreign research houses pursuant to an arrangement under Regulation 32C of the Financial Advisers Regulations. Where the report is distributed in Singapore to a person who is not an Accredited Investor, Expert Investor or an Institutional Investor, as defined in the Securities and Futures Act (Cap. 289) of Singapore, CMBISG accepts legal responsibility for the contents of the report to such persons only to the extent required by law. Singapore recipients should contact CMBISG at +65 6350 4400 for matters arising from, or in connection with the report.